Join our team and make the world a little safer.

Sales & Applications Engineer

Eetarp Singapore

If you are highly motivated, enthusiastic and have excellent communication skills, we offer a challenging career in an innovative technology company.

We are looking for a **Sales & Applications Engineer** at our office in Singapore and welcome your application.

Job Scopes
- Responsible for technical proposal and tender submission
- Conduct technical presentation and training to engineers, consultants, contractors, end users and other professional personnel
- Prepare system architecture drawings / technical design proposals
- Review tender drawings / tender specifications / requirements
- Prepare quotations / proposals as per tender's and customer's requirements
- Review customer's purchase order and contracts
- Develop and explore business opportunities
- Coordinate with project team, suppliers, principals and customers
- Approach, maintain and establish new and existing customer accounts
- Follow up leads and enquiries
- Support marketing activities in exhibitions, seminars and events

Requirements
- Good knowledge in Electrical Engineering / Automation Communication
- Possess good inter-personal, communication & presentation skills
- Proactive, able to work independently
- Strong analytical and problem-solving mind
- Positive attitude, self-motivated, team player
- Ability to work well under pressure, multitask and meet deadlines
- Preferable Entry Level specialized in programming and electrical engineering
- Preferable with SCADA / BMS / PMS / EMS related experience
- Fresh graduate / at least 1-2 Year(s) of working experience in the related field are welcome
- Successful Candidates will be posted for on-job training for 6 months.

` **Salary**
- Attractive salary + commission + profit sharing
- Medical benefits
- 5 days week

Seniority Level
Entry Level

Industry
Electrical/Electronic/Sales

Employment Type
Full-Time

Skills
Business Development
Presentation
Communication
Basic AutoCAD
Electrical Knowledge
SCADA Knowledge
BMS / PMS / EMS Knowledge
IOT Knowledge